



## Energy Consultant

**High growth company in Wind Energy industry**

We are currently looking to add a new member to the Eocycle team! Eocycle is a well-funded, venture capital backed company that designs and manufactures wind turbines for distributed generation. Farms, businesses, and communities around the world choose Eocycle turbines to generate their own electricity on-site. Our recently launched model, the EO25, is a small-scale wind turbine that is best-in-class and ready to make big waves in the industry. We are now investing heavily in the UK market!

Reporting to the Vice President of Sales & Marketing, the Energy Consultant will have the important responsibility of finding qualified applicants for our freshly launched Power Purchase program. Under this program, farmers and small businesses have zero costs for the entire life of the turbine – they pay only for the electricity they use, and with substantial savings! Eocycle will install and maintain title to the wind turbine.

Energy Consultant primary responsibilities:

- Identify potential customers for the Power Purchase program
- Approach and engage potential customers in a dialogue
- Develop a relationship while explaining the program and answering questions
- Conduct initial qualification of potential customers
- Collect signed Letters of Interest from qualified customers
- Collect relevant site and electric usage data from qualified customers

Your skill-set must include:

- Excellent communication skills – particularly interpersonal skills such as the ability to listen and interpret verbal and non-verbal communication from others
- Strong sales skills – ability to lead and guide the sales process from initial awareness to closing
- Strong presentation skills
- High level of interest in wind energy
- Autonomous and disciplined
- Prioritization and organization skills
- Ability to work under pressure



If you think you are a great fit for the role, please send us your C.V. and a cover letter specifying why you think you are a fit, why you want the position, and tell us a little bit about you.

Come and be part of something big- Eocycle is building the future today!

**Job Type:** Full-time

**Job Location:** Various in United Kingdom

**Compensation:** Commission-based, with base compensation and travel expenses paid

Please send C.V. and cover letter to Paul Dawson at [info@eocycle.com](mailto:info@eocycle.com).